



PASSION, DETERMINATION, INNOVATION FROM ITALY TO THE WORLD

Cornaglia is a Multinational Group partner for the automotive sector thus constantly evolving, capable, by leveraging on entrepreneurial courage, to anticipate the needs of the markets it competes on.

Able to offer forefront **technical and engineering solutions** highly valuable to our customers, achieved by integrating and coordinating its processes and leveraging on its **continuous improvement approach**.

Milestones







Refocus on profitable market segments by anticipating trends and needs, by creating value adding partnerships based on mutual trust and confidence, granted by solid network of relationships

Estabilish a meritocratic work environment that constantly offers new challenges and opportunities to a team of flexible, curios and committed resources spokepersons of Cornaglia group core values

Learning and Growth

VALUE ACCREDITATION FOCUSED GROWTH

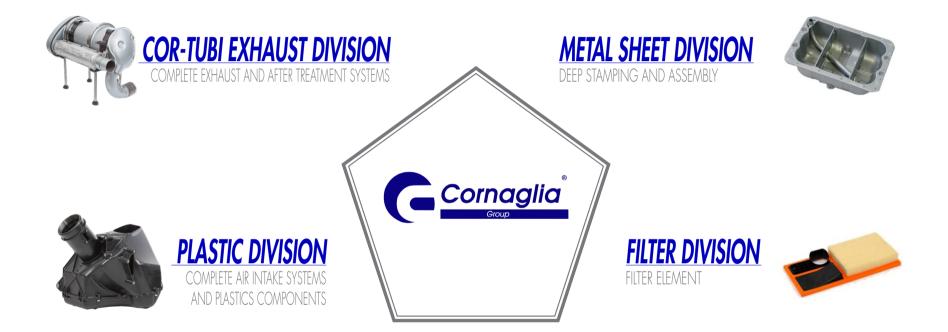
Finance

Recover efficiency and profitability both internally and from the Joint Ventures. Sustain a steady growth of group turnover and contribution margins. Further consolidate patrimonial solidity

Provide a steadily growing consolidated sales volume supported by a strong internal efficiency and by an integrated supply chain that can ensure a competitive cost structure whilst offering a "best in class" service level

Process



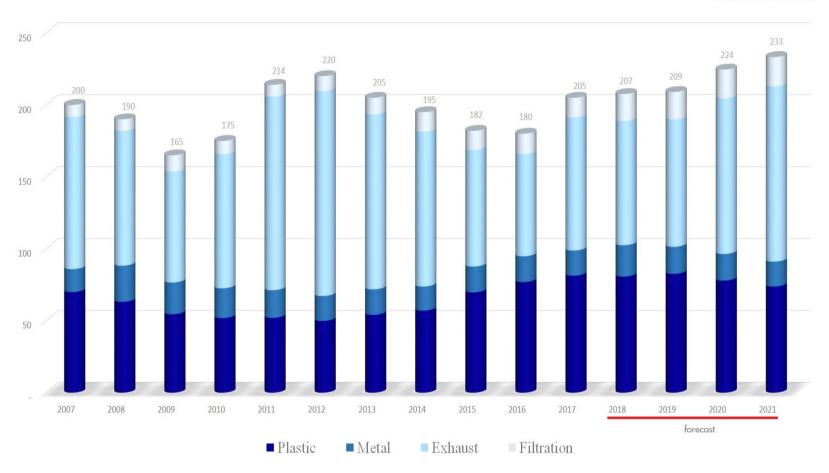


RESEARCH & DEVELOPMENT CENTRE





in milion euros







ITALY - POLAND - ROMANIA - TURKEY - <u>INDIA - CANADA - BRASIL</u>

100% ownedJoint venture

CORNAGLIA GROUP IN EUROPE





BU Plastic & Metal CORNAGLIA POLAND

ul. Grazynskiego 141 R.I. di Bielsko- BIALA (PL) 7443



BU Plastic CORNAGLIA TURKEY

NOSAB 113 SOK. no: 10-16140 Nilufer Bursa - TURKEY



BU Plastic CORNAGLIA SUD

Via Sorlati, 50 82011 - Airola (BN)





BU EXHAUST COR-TUBI ROMANIA

Titesti, Sat Valea Stanii,nr 277-A 117754, Arges - Romania



BU EXHAUST COR-TUBI SUD

Strada Statale 154 km 6 66041 Atessa (CH)



BU Filtration COR-FILTERS SRL

Via Alcide de Gasperi, 50 16030 - Casarza Ligure (GE)



BU Plastic CORNAGLIA SPA

Via Rivoli, 118 10090 - Villarbasse (TO)



BU Metal CORNAGLIA SPA

Strada Mirafiori, 31 10092 - Beinasco (TO)



BU Exhaust CORNAGLIA SPA

Via San Michele, 33 14017 - Valfenera (AT)



BU Research & Development Centre CORNAGLIA SPA

Borgo Brassicarda, 18 14019 - Brassicarda (AT)







BU Plastic & Exhaust - NGCOR Group

Alcebíades da Cruz, nº 195 – Bloco: 02 São José dos Pinhais - Brazil



BU Exhaust - JBM Cor-Tubi

Plot No. 268 Sector-24 Faridabad - HR 121005 India



BU Filtration - ABCOR Filters Inc.

41 City View Drive Toronto, ON, M9W 5A5 - Canada



BU Plastic - LCAT Lumax Cornaglia Auto Tecnology Ambethan Road, Chakan,Tal. khed

Ambethan Road, Chakan, Tal. khed Pune 410501, Maharashtra - India

































































BUSINESS UNIT

R&D CENTRE



The **RESEARCH & DEVELOPMENT CENTRE**, recognized by the Ministry of Education, University and Research is a modern structure that extends over an area of 5,000 square meters in Brassicarda, near Villanova d'Asti.

About 50 highly specialized people work there, employed in research and development, prototyping and experimental verification.







Project management

Cornaglia's product development process is ISO-TS certified and includes:

- analysis of customer needs
- system design and preliminary verification with the aid of CAE (Computer-Aided Engineering) tools
- in-House prototypes manufacturing
- system validation through engine and laboratory testing

The entire process is managed by APQP tool to assure it meets the requirements of demanding automotive customers.







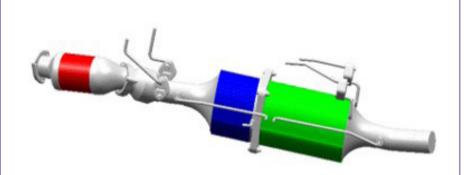
Engineering

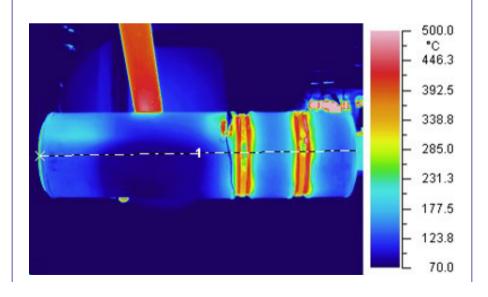
Cornaglia designs and develops complete systems and components for passenger cars, light commercial vehicle, medium and heavy duty trucks, buses as well as agriculture and construction machinery.

The following CAD systems are used:

- CATIA V5 R24
- NX 9,03

Design for manufacturing is assured by simultaneous engineering of production processes.







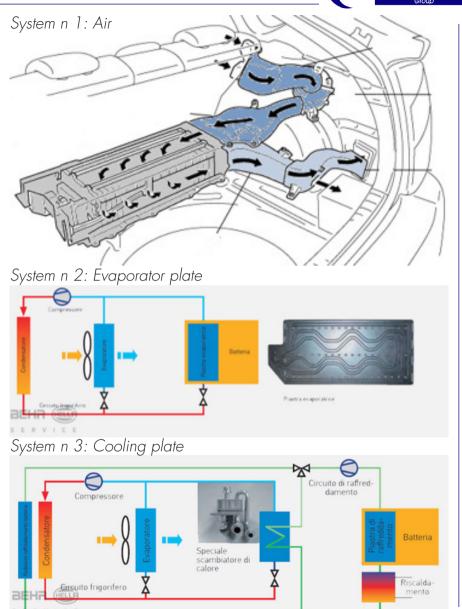
Hybrid cars: study of refrigeration of battery pack containers

On Hybrid cars the batteries must be used in a certain temperature range.

The innovation center is developing new alternatives to the currently used cooling systems

Current systems

- <u>System n 1</u>: Air is drawn in from the vehicle's airconditioned cabin and used to cool the battery.
- <u>System n 2</u>: A special evaporator plate, included in the battery cell, is connected to the vehicle'sn air conditioning system.
- <u>System n 3</u>: A cooling plate mounted in the battery pack is traversed by the cooling liquid consisting of water and glycol (green circuit).





Prototypes

Cornaglia's prototype shop is located inside our R&D Centre and is equipped with all the basic tooling and machines that are needed to support first protos manufacturing.

A metrological room is used to check parts are dimensionally conform to the drawing before shipping.

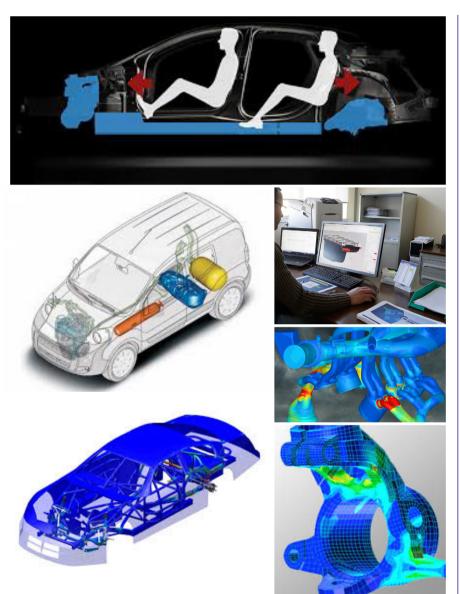
Virtual simulation

Cornaglia's product development process is highly accelerated by using Computer-Aided Engineering tools in the early development phase.

Many different layouts and designs can be evaluated in the concept phase and checked by means of simulation, even before the first prototype is built.

The following state-of-the art simulation codes are used:

- Gamma Technologies gt-potenza
- ANSYS Fluent
- CD-adapco StarCD
- MSC Nastran
- Abaqus





3D Printer Stratasys Fortus 900M

Technology

FDM (overlapping layers from bottom to top by heating and extruding the thermoplastic filament)

Tank dimensions

914.4 x 609.6 x 914.4 mm

Materials employable

- ASA (simile ABS)
- Nylon 12
- Policarbonato
- ULTEM1010
- ULTEM9085

Example of prototype made of Polycarbonate (Air filter body for off-road application)









Cornaglia R&D Centre is equipped with a complete set of testing rooms, benches and instruments to fully support prototypes physical validation:

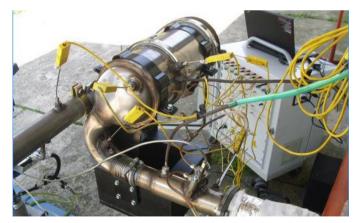
Testing

- flow test benches.
- engine test benchesemissions analyzers
- smi-anechoic chamber with roller bench
- acoustic chamber
- electrodynamic shaker
- fatigue bench

- climatic chambers
- salt spray cellpressure test benchtanks test bench
- coven chamber
- leakage test unit
- high temperature ovendynamometer









Innovation

Cornaglia heavily invests on innovation as a vital part of the advanced process development, to assure our solutions meet and anticipate customers needs. Examples of Cornaglia's innovations are:

- static urea mixer for exhaust aftertreatment SCR system
- urea sender unit with integrated quality sensor

Partnership

Cornaglia cooperates with the main Italian and European technical universities and research institutes. Consolidated partnerships with selected suppliers allows us to access the latest product innovation and solutions even before they reach the market.













Partnership with the Politecnico of Turin

The current framework agreement, signed on 27 February 2013, is divided into:

- Thesis support, internships / internships and doctorates also targeted for recruitment: since 2013 8 engineers have been hired at the R&D staff
- Partnership contracts for research projects
- Participation of Cornaglia as Industrial Partner of the Politecnico to calls for funded research projects
- Cornaglia is present with its own Office within the Politecnico Campus







HEADQUARTER - CORNAGLIA of BRASSICARDA

Borgo Brassicarda, 18 14019 Brassicarda (AT)



The CORNAGLIA company, with over 100 years of history, has always been committed to reducing the environmental impacts associated with its activities and the risks to the health and safety of its workers.

Environmental and safety performance

Installation of a photovoltaic system on the roofs of the plants
Replacement in all Group plants of old burners with "LOW NOX" heat generators with high efficiency and low emissions of Nitrogen Oxides
Treatment of industrial waste water with water purification plant
Replacing the old lighting system with LED lighting to reduce consumption and improve visibility in

the departments











since 1916 passion, determination, innovation from Italy to the world































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